



## INDIANA STATE FAIRGROUNDS

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May 8, 2006

Indiana House and Senate Membership:

The Indiana State Fair Commission's 2005 Annual Report is being provided to you electronically as required by law.

Let me take this opportunity to thank you for the support given to the many successes and achievements realized here at the Indiana State Fairgrounds over the last year.

Please take a moment to review this information, and let me know if you have any questions or if you would like to discuss any of the details further.

Don't forget to join us for the 150th Indiana State Fair August 9 – 20!

Sincerely,

A handwritten signature in black ink, appearing to read "C. Hoyer", is written over a horizontal line.

Cynthia C. Hoyer  
Executive Director



# INDIANA STATE FAIR COMMISSION

ANNUAL REPORT|2005

PRESERVING OUR PAST.  
BUILDING FOR OUR FUTURE.



# 2005 Indiana State Fair Commission, Board & Staff

## Commission

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Dr. Gene Sease, Chairman Indianapolis	Ted McKinney Indianapolis	Susan Hayhurst Terre Haute	Gary Emsweller, C.A.S.H. Danville	<u>Invited Representation</u> Governor Mitch Daniels Representative: Danielle Chrysler
Susie Warner Goshen	Wayne Vance New Albany	Terry Hoffman, President Indiana State Fair Board Jasper	Lt. Governor Becky Skillman Representative: Andy Miller, Director Department of Agriculture	

## Commission Staff

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Cynthia C. Hoyer Executive Director	Dave Hummel, Deputy Executive Director Operations Director	Mark Hindsley Controller	Greg Wright Jr. Gates Bank Manager	Pat Hudson Executive Secretary
Michelle Leavell Interim Marketing Director	Richard Trombley Buildings & Grounds Superintendent	Patrick Berger Fair Coordinator	Henry Johnson Parking Manager	Joy Rothrock Executive Assistant
Andy Klotz Media Relations Manager		Jason Harvey Gates Manager	Otis Baker Public Safety Manager	Betsy Jones Director, The Barn

## Fair Board

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<b><i>Elected</i></b>	District 4, Mark Sigler Frankton	District 7, Dick Crum Indianapolis	District 3, Lynette Walter Warren	District 6, Steve Patterson Brownsburg
District 1, Don Meyer Valparaiso	District 5, Terry Hoffman President Jasper	<b><i>Appointed</i></b>	District 4, Jim Cole Vevay	District 7, Joseph Smith Indianapolis
District 2, Craig Sherbahn South Whitley	District 6, Don Whicker Sharpsville	District 1, Cary Cervenka Francesville	District 5, Edgar Hackman Seymour	<b><i>Ex Officio Members</i></b>
District 3, Mark Merkel Geneva		District 2, Diana Kuhn Bremen		Governor Mitch Daniels Lt. Governor Becky Skillman Dr. David Petritz

## Indiana State Fair Advisory Committee

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Senator James Merritt	Senator David Ford	Representative Bill Ruppel, Chairman	Representative Bob Bischoff
Senator Allie Craycraft	Senator Jim Lewis	Representative Terry Goodin	Representative Phyllis Pond

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## Dedicated Service:

Two stalwart members completed their service on the Indiana State Fair Commission last summer. Amos Musselman of Newberry and Dean Turner of Plainfield embodied the ideals of public service with their tireless commitment to and support of the great Indiana State Fair and the State Fairgrounds facilities. The Commission and Indiana State Fair Board thank Amos and Dean for their years of dedication and friendship.

Commission and State Fair Board members sadly recognize the passing of one of the Fair Board's greatest "cheerleaders" and active board members, Larry Schopmeyer of Farmersburg. Larry's contributions were many, and his ever-present cheerfulness, optimism and passion for quality in our State Fair programs – particularly for those supporting and nurturing our young people – are long to be remembered.



## Message from the Commission Chairman

Just a day shy of seven months after Governor Daniels' Inauguration in the Pepsi Coliseum, First Lady Cheri Daniels kicked off the 2005 State Fair with ribbon cutting ceremonies at our new 1880s-style Pin Frame Living History Barn. This latest addition to Pioneer Village was built utilizing Amish construction and materials and represents a lasting tribute of our rich agricultural heritage. More than 820,000 Fairgoers visited this year's Fair, even under very hot and humid occasions which were more the norm than the exception.

Governor Daniels' selection of the Pepsi Coliseum for both his Inaugural Gospel Celebration and formal Inauguration ceremony on January 10, 2005 was an exciting "first" for the Fairgrounds in 2005. However – staying true to our agricultural mission – we were excited in October, when over 25,000 rabbits took over the West and South Pavilions as the American Rabbit Breeders Association brought its national show here. Another first unfolded over Labor Day weekend. We were

called upon to ready the 4-H Educational Complex for the American Red Cross Indianapolis Chapter's Hurricane Katrina evacuee shelter. We hosted Red Cross and our guests for the ensuing three weeks.

With Governor Daniels' appointment of Cindy Hoyer as Executive Director, a new era of excellence in stewardship of this 100+ year old facility began. Cindy, our Marketing Director for 17 years, was a driving force in the successful implementation of the Commission's \$60 million capital improvement campaign and in raising the stature of the Indiana State Fair event to its current level of national prominence.

It is a new era for the Commission. There will be significantly fewer capital funds for the type of massive renovation projects that have occurred in past years – due in large part to funds required for bond debt retirement and the critical need to invest monies at a higher rate than ever



before to maintain investments made thus far. Renewed emphasis on effective facility maintenance, particularly for those most recently renovated, is the first tenet in preparing our facility for the future. The second is greater emphasis on quality customer service – personalized to each and every show producer and event coordinator that brings an activity to the Fairgrounds. Our strongest suits are the flexibility of our facilities and spaces and knowing that our customers come first. The third is excellence in employee relations. Our dedicated staff – our hard working employees – is what makes it possible for the Indiana State Fairgrounds to be successful today and as we embrace the future.

A new relationship was crafted with the Center for Agricultural Science and Heritage, its public Board of Trustees, its private foundation board of directors and the Commission early in the year. Legislation created the framework for CASH's publicly appointed board to work with

the Commission in a structure similar to that of the State Fair Board. The Commission will provide policy, financial and staff support to the CASH Board as it does to the Fair Board. In turn, each board is responsible for specific program areas. More on this new relationship is described later in this report.

Celebration of our 150th State Fair takes center stage this year. On March 11, just 150 days before the August 9 opening day, a 150th State Fair Kick-off party started festivities with a silent auction of "priceless" State Fair offerings, square dancing, dinner and a very special guest appearance by Pat Boone. Boone first appeared at the Great Indiana State Fair in 1956, returned in 1960 and will return again, 50 years later, this August to help celebrate the 150th.

**There are a host of surprises in store for all who join us August 9 – 20 for Indiana's 150th State Fair – don't miss it – don't even be late!**



Sincerely,

Dr. Gene Sease  
Indiana State Fair Commission Chairman



## State Fairgrounds Responds to Shelter Needs...

The two recently renovated buildings in the 4-H Education Complex were perfect matches to the American Red Cross Indianapolis Chapter's immediate needs for a shelter to house up to 500 Hurricane Katrina evacuees last September.

Late in the week before Labor Day weekend, Red Cross officials contacted the Commission, outlining their requirements for a shelter that needed to be functioning within days. After touring the 4-H Complex, understanding the flexibility of this space and the "can do" responsiveness of Commission management, Red Cross notified us at 4:30 pm Friday that our facility would work well. An early Saturday morning meeting finalized the physical requirements and logistics. Red Cross needed the shelter set and ready for move-in by 3:00 pm that same day, giving Commission staff about three hours to respond.

"What occurred next gives testimony to the very heart and strength of the Indiana State Fairgrounds and its employees," Cindy Hoye, Executive Director, said. "The strength of our venue lies within the flexibility of space throughout this facility and our ability to customize and tailor it to each user's requirements. Our staff provides one-on-one attention and service to each and every show producer to maximize success of their events," she said.

By 3:00 pm Saturday, the shelter was ready thanks to over a dozen Commission and 4-H staff volunteers who willingly sacrificed their holiday weekend to help. They rounded up and set 300 bed frames and mattresses; moved furniture and display cases for medical services and Red Cross staff space in Centennial Hall; and set tables and chairs for dining facilities in the Exhibit Hall. Forklift operators delivered picnic tables and benches to the park-like setting in front of the 4-H Education Complex so Hurricane Katrina guest could relax outside if they chose.

## Special Feature

A couple of Fair time basketball goals found their way to an adjacent parking lot in case guests wanted some physical activity.

That evening, shelter guests began arriving. They were delighted with the accommodations. The 4-H Hospitality Room offered comfortable sofas and chairs for reading, playing cards or watching television. A demonstration kitchen became the perfect place for staff to provide snacks and beverages for their guests. The expanse of the Fairgrounds offered room to move about – to take a walk, attend a show on the grounds, visit Hook’s Historic Drug Store for an old fashioned soda – amenities that provided welcome relief to shelter guests. After a few days’ stay, one guest commented that this shelter was “better than a five star hotel”- perhaps an exaggeration, but still a welcomed compliment of this facility.

By Sunday evening, Red Cross needed to be prepared for the potential of additional evacuees arriving, and another 160 beds were staged in the Exhibit Hall Auditorium. The shelter housed up to 200 guests at any one point over the ensuing three weeks.

The Commission provided the facilities free of rental fees. The American Red Cross Indianapolis Chapter paid all out-of-pocket expenses the Commission incurred.







## 2005 in Reveiw

### Capital Projects:

Responding to the ever-increasing need for Fair parking space, the Commission took a different tack last year with construction of a Transportation Center on the Fairgrounds northeast corner. There, IndyGo buses and chartered shuttles brought Fair visitors from outlying parking lots at Glendale Mall and Major Taylor Velodrome to the Fair. Once their day at the Fair ended, passengers returned to the Center and waited on benches under shady tents to board buses for the return trip. About 4,500 patrons used this service throughout the Fair.

Thanks to a federal Transportation Enhancement grant through the Indiana Department of Transportation, construction resumed after the Fair on major renovations to the grounds surrounding the Natural Resources Building. The west entrance of the building itself will be updated to comply with ADA requirements and facilitate pedestrian flow.

2006 Fair visitors will be in awe of the new features which include a magnificent butterfly garden exhibit and a brand new interactive fishing pond where families can learn about Indiana fishes, fishing techniques and actually try their luck. This project will also refurbish existing fish ponds, create a new 157-seat amphitheatre and enhance landscaping throughout this area.

### Facility Management Operations: The Barn

The 2005 Legislature created an organizational framework for support of the Center for Agricultural Science and Heritage, also known as The Barn, within the Indiana State Fair Commission.

The Commission now provides funding and staff support for The Barn's public board of trustees just as it does for the

Indiana State Fair Board. Both boards implement programs for the public good within the policies and guidelines established by the Commission. As it does for the State Fair Board, Commission staff manages rental, maintenance, event set-up and facility marketing for the Normandy Barn, which houses The Barn's staff and programs.

During the past year, The Barn and Commission staff defined ways by which The Barn and Commission's separate, yet similar, missions could be integrated to provide the best possible learning opportunities for the public throughout the year, and especially during the annual State Fair. Simply stated, the vision is to combine The Barn's resources to enhance the educational mission of the Fair, and combine Commission resources to enhance the year-round educational mission of The Barn.

This vision is being translated through the "State's Largest Classroom." This project is in its initial stages and focuses on use and expansion of the wide variety of facilities already in place on the Fairgrounds north side and the diverse educational programming already in place at The Barn. Detailing the specifics of activities and programs to be offered through the State's Largest Classroom requires the commitment and expertise of numerous stakeholders who have already expressed enthusiastic support of this concept. By the end of 2006, the goal is to have a firm implementation plan for the 2007/8 school year that incorporates logistical resources, curriculum, hypothetical classroom experiences, budget and marketing tools.





## Shows and Activities

More than 30 new events came to the Fairgrounds last year. Governor Daniels' Inauguration ceremonies started off the year in grand fashion, followed by everything from high school graduations, a prom and state agency seminars to martial arts events, a Thanksgiving luncheon, concerts, fundraising walk for the Alzheimer's Association and a championship cheerleading contest.

Notable among the new events was the American Rabbit Breeders Association's 82nd National Convention. The Fairgrounds was all about rabbits in late October as 25,000 of the furry creatures came from all across the country, Japan, Canada and England for this national exhibition and competition.

The Association's Executive Director, Glen Carr, paid high compliments to the Commission for its outstanding staff and outstanding facilities:

*"It was a huge success...Our equipment Manager had high praise for (the Operations Department) staff for the swift set-up and teardown of the show. It was no small task and it was done expertly.*

*The use of the (Pepsi) Coliseum for our Best In Show segment was wonderful. The production using a huge screen, the ample seating, the appearance of your Lieutenant Governor, resulted in the best Best In Show presentation ever....*

*We thank you and we hope to return for a repeat performance in the near future."*

The Commission recognizes and thanks the Indiana Rabbit Breeders Association for its assistance in bringing this significant national show to the Indiana State Fairgrounds.

## New Shows in 2005:

- Governor Daniels Inaugural Gospel Celebration & Inauguration
- America's Best Cheer & Dance Spirit Cheerleading Championship
- CSG Chemistry Photo Shoot
- Indiana Department of Child Services Seminar
- Indiana Electric Expo
- Ivy Tech Community College Breakfast
- Ivy Tech Community College Graduation
- One Heart, Many Hands Send Off Rally
- National Automobile Racing Memorabilia Show
- Good Charlotte Concert
- Midwest TGIF Fanciers Cat Show
- Northview Christian Life Church Anniversary Celebration
- Pet Fest
- Radio One Women's Expo
- Scecina Memorial High School Prom
- Mixed Martial Arts (four show dates)
- Estridge Company Vendor Appreciation
- Goodwill Industries of Central Indiana 75th Anniversary 75-cent Sale
- Southport Furniture Show
- Hamilton Southeastern High School Graduation
- "Magic" Card Game Contest
- 93.9 The Song Concert/Family Picnic
- USA Sports Production Cheer & Dance Competition
- And One Basketball
- Thousand Oaks Lancer Band Boosters Band Rehearsal
- Indiana Department of Homeland Security Seminar
- 3-on-3 Basketball Fundraiser
- Martin Luther King Center Thanksgiving Luncheon
- Indianapolis Private Industry Council Resume Writing Seminar
- NAPA Auto Parts Seminar





***We take this opportunity to thank our 2005 Indiana State Fair/Fairgrounds Sponsors for their gracious support:***

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 Indianapolis Water

## Corporate Sponsors



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## 2006 Preview

### Capital Projects

The Department of Natural Resources' Historic Preservation Review Board approved final design plans for the third building in the 4-H Education Complex. Renovation will occur in phases, with completion targeted in 2008. Work in 2006 will include exterior stabilization including replacement of all windows and doors. Existing chimneys that were not original to the building will be removed. Additionally, an accessible entry vestibule and elevator will be added to the building's north side. Finally, the failing brick breezeway connecting this building with the 4-H Exhibit Hall will be disassembled and reconstructed using as much of the original material as possible.

The Review Board also approved plans for work in the Administration and Communications Buildings.

The Administration Building is one of the Fairgrounds' oldest original buildings, constructed in 1892 for the first State

Fair held at this location. In 1927 the building was enlarged to its current configuration. Today, it is in a state of disrepair. It hasn't been a priority for capital dollars because it is not a rental facility and houses no State Fair program or exhibition. Yet this grand old building is a focal point on the Fairgrounds Main Street. The Commission felt strongly that a significant facelift was in order for the 150th State Fair Celebration. Renovation elements include tuck pointing, replacement of the porch floor, updates to mechanical systems and ADA compliant entrances and restrooms. Refurbishing the lobby and a few of the administrative offices is also part of this project.

Another project addresses the 1950s era Communications Building. Its second floor business offices are accessible only by stairs at each of the east and west entrances. This construction project will place an elevator in the west entrance to provide appropriate ADA accessibility for the public.

## 150th State Fair Recognition

A 150th year celebration comes along once in a lifetime, making the 2006 Indiana State Fair a truly historic event. With this milestone in mind, the State Fair Board and Commission will present a gift to the citizens of Indiana commemorating this State Fair and the heritage it represents. For generations to follow, this significant icon will memorialize our 150th celebration and the grand traditions the Fair embodies.

*"It's a wonderful art piece that will be placed at the corner of 38th Street and Fall Creek Parkway at the southeast boundary of the Fairgrounds for all to see. The piece is creative, representative but not overstated, fun and bold. The sculpture celebrates the heart and soul of Indiana and reflects the variety of State Fair experiences that become treasured memories for generations to come."*

Cindy Hoyer, Executive Director

## Transportation Enhancement Projects

If grant applications are approved in 2006, federal Transportation Enhancement (TE) funds will allow two projects to get underway in 2007. One is for the first phase of a long-range plan revamping the layout and facilities in Pioneer Village. The project will involve a redesign of the physical layout of the area, creating new pedestrian walkways through the Village in a more logical and less cramped fashion and greatly enhancing ADA accessibility. Utility infrastructure and landscaping will be included in this phase as well.

The second TE project is an historic preservation project for the 39th Street bridge, directly across from the Fairgrounds' Gate 6 entrance at Fall Creek Parkway. This early 20th century bridge is on the National Register of Historic Places and once provided vehicular access between Fall Creek Parkway and





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Millersville Road to the east. Serious safety hazards caused the City of Indianapolis to close the bridge to motorized traffic years ago. It is still rated safe for pedestrians, and provides an important pathway between the Fair Train depot on Millersville Road and the State Fairgrounds. However, its suitability even for foot traffic diminishes with each advancing year.

The Commission partnered with the City of Indianapolis to apply for a TE grant to refurbish this bridge, thereby preserving it for use as a connector not just to the Fairgrounds, but also to the City's Monon Trail and Fall Creek Greenway.

### **Successes – New National Shows/Events Choose Fairgrounds**

One returning and four new national shows chose the Indiana State Fairgrounds for their 2006 events. Returning in July is the National Junior Angus cattle show which first came to the Fair-

grounds in 1998. The Indiana Junior Angus Association and State Fair Commission hope to have our site fixed in the National Association's eight-year rotation.

New shows and events are: National Dairy Goat, National Poultry, FFA National Convention and the International Association of Fairs and Events' (IAFE) Spring Managers Meeting.

The National Dairy Goat Show, July 14-22, is the largest of its kind in North America and is open to all dairy goat breeders in the U.S. and Canada. Aside from the general support and promotion of agriculture, the purposes of the week-long show in July will be to promote the dairy goat industry, provide education about dairy goats and related agricultural products to the general public and create a forum in which breeders can meet and purchase products and supplies. An auction of exceptional dairy goats in the show will close the event.

Another new show is America's National Crossroads of America Poultry Club Show, beginning November 17. The goal of this event is to showcase purebred poultry, with emphasis on promoting the industry to youth exhibitors. Purebred poultry exhibition can have a positive, major impact on Indiana's agriculture.

The State of Indiana, City of Indianapolis and Indiana State Fairgrounds are proud to have been selected from among Nashville, TN, Columbus, OH and Louisville, KY to host the National FFA Convention in October. This national organization has an impressive 450,000 members who are preparing for careers in the science, business and technology of agriculture. It is the premier educational experience for the membership, encompassing leadership, personal growth and career opportunities, as well as recognition and reward for the accomplishments of these future

leaders of our state, country and agriculture industry. The convention is huge – annually drawing between 45,000 and 50,000 participants and locking in 12,000 to 14,000 on peak nights during the week-long event.

Finally, IAFE's Spring Managers Meeting will bring managers of approximately 200 major fairs, festivals and events from across the country and Canada to Indianapolis and the State Fairgrounds in May 19 - 22. This prestigious group will conduct its seminars and business meetings at a hotel downtown, then visit the Indianapolis Motor Speedway to meet with and learn from facility managers and watch "Bump Day" action at the track. On Saturday, the Managers will move to the State Fairgrounds to tour and learn about our Fairgrounds facilities and operations and be treated to a dinner that only the Indiana State Fairgrounds can offer!



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## Message from the Fair Board President

Even though the 2005 State Fair had more than its fair share of hot and humid days and some rain, an amazing 820,248 guests turned out to enjoy the fun. That attendance figure is the third highest in the last four years. People didn't seem to care about the weather, perhaps because of all the recently air-conditioned buildings, or perhaps simply because the State Fair is on their list of things that just cannot be missed.

Governor and First Lady Daniels were no strangers to the Fair. First Lady Cheri Daniels presided at Opening Ceremonies. She also hosted a new Fair event, the Heartland Walk for Health, to raise awareness of women's heart health. This event is scheduled again in 2006. Governor Daniels brought his Cabinet members to the Fairgrounds for a staff meeting and press conference, then hosted a lunch for State Fair Board, Commission and agricultural associates

at one of the State Fair's Party tents. He also joined in Farmer's Day festivities that opened with the traditional Old Fashioned Pancake Breakfast. But before having breakfast, the Governor performed his morning chores by driving home the last wooden pin in the new Pin Frame Living History Barn in Pioneer Village.

Great new shows included the International Circus Hall of Fame from Peru, Indiana...a ringmaster, flying trapeze artists, high-wire acts, tigers and elephants. Children and adults alike were fascinated. Another new show was a little off-beat and called "Project Bandaloop." This dance troupe used interesting music, lighting and choreography to dance while rappelling off the side of the 4-H Exhibit Hall. "Baseball - America's Game" in Old National Bank Grand Hall, Whiplash the Cowboy Monkey at the PRCA Rodeo, Cartoon

Corral in the Pfizer Fun Park and Marriage on the Midway were just samplings of the "What's New for the Fair?" answers.

Patron health safety was high on the Commission and State Fair Board's agenda for the 2005 Fair. Reports of E-coli outbreaks during a very few state fairs caused an in-depth examination of every small detail in the presentation of our Fair. Consultation with the State Department of Health, State Board of Animal Health and State Veterinarian Bret Marsh led us to the creation and implementation of an E-coli mitigation plan that won international recognition and an award from the International Association of Fairs and Events.

**Indiana State Fair 2006 - 150th Celebration - don't miss it, don't even be late....**

Commission and State Fair Board members, staff, friends and Fair associates have

been working tirelessly since last year's Fair to create special events and activities to celebrate with great fanfare our 150th State Fair. All are designed to bring special memories to all who attend. Every day will be filled with festivities, and a sampling of just a few include:

- Sandi Patty will perform with the Indianapolis Symphony Orchestra during a special preview night at the Grandstand Tuesday evening before the August 9th Opening Day.
- 150th History Exhibit in Old National Bank Grand Hall
- 150th birthday party wouldn't be complete without a spectacular birthday cake at the Gazebo Gift Shop!
- Blue Ribbon Celebration Tractor Parade - from downtown Indianapolis to the State Fairgrounds!
- New Edition: Indiana State Fair pictorial History Book



Sincerely,

Terry Hoffman

Indiana State Fair Board President



## 2005 Fair In Review

### Headline Entertainment:

- Rascal Flatts with Blake Shelton
- Herman's Hermits starring Peter Noone
- VOICE Xtreme Freestyle Motocross Show
- Switchfoot presented by VOICE.tv
- "A Prairie Home Companion" - The Rhubarb Tour with Garrison Keillor
- Clay Aiken
- Alan Jackson with The Wrights
- Keith Urban with Shelly Fairchild

### WFMS Free Stage Highlights:

- Russ Parr Morning Show
- Sugarland
- Blue County
- Traditional Arts Indiana State Fair Fiddle Contest
- Hispanic Music Day with Jennifer Pena
- Contemporary Christian Music Day
- Trick Pony
- Dierks Bentley
- Billy Currington
- Nashville Star Tour
- Veterans Day Celebration
- Pepsi Gospel Music Day

### New Attractions:

- International Circus Hall of Fame from Peru, Indiana
- The Procrastinators
- Cartoon Corral
  - Spongebob Square Pants
  - Strawberry Shortcake
  - Batman
- State Fair Cream Puffs
- Baseball...America's Game
- Governor Daniels Sports Spot
- Marriage on the Midway
- The Barn's Farmer's Market
- Project Bandaloop
- Whiplash The Cowboy Monkey
- First Lady Cheri Daniels' Heartland Walk for Health
- Pin-Framed Barn in Pioneer Village

### Attendance:

- 820,248
- Record Day Attendance: Sunday, August 21 - 93,102



- **Veolia Fishin' Pond and Amphitheater** - Site of opening ceremonies. This 312,000 gallons of water and 8,340 sq. ft. pont is an awesome sight. "How to" fishing sessions will be held daily and DNR experts will be giving nature presentations at the 157 seat Amphitheater.
- **Butterfly Corner** - Located at the DNR building - Flutter through a circular walk way between two enclosed Butterfly stations.
- **Cheese Sculpting** - Sarah Kaufmann, "The Cheese Lady" will be bringing a slab of cheese to life in the Pioneer Our Land Pavilion Aug. 9-13. She will create a sculpture depicting a scene from the Fair. The sculpture will be on display for the remainder of the Fair.
- **Governor Daniel's Friends of the Fair Hall of Fame Awards** - This is an awards ceremony that contributes those who have been with the State Fair for 25, 50 and 75 years. Location is the Farm Bureau Building on Sunday, Aug. 13 at 4pm.

- **DNR Architecture Tours** - Do you know what year the Pepsi Coliseum was built? Take a tour of the different buildings on the Fairgrounds daily at 6:30 pm to learn about the architecture. Tours provided by the Department of Natural Resources.
- **Piano Juggler** - Dan Menedez, "The Piano Juggler," will bring his memorable variety act to the 104.5 JACK FM Main Street Stage Aug 9-15 for three shows daily. He combines comedy, juggling, and music as he plays on the world's only "Bounce Piano."
- **Cast in Bronze** - America's only traveling carillon will perform at the Fair from Aug. 16-20 up to five times daily. This rare musical instrument weighs several tons and will perform songs that will astound Fairgoers with its completely new sound and musical style never before experienced. Located in the Farm Bureau Insurance Celebration Park.



## 2006 Must Sees

# Balance Sheet

## as of December 31, 2005

<b>ASSETS</b>		<b>PROPERTY, PLANT, &amp; EQUIPMENT</b>		<b>CURRENT LIABILITIES-OTHER</b>	
<b>CURRENT ASSETS</b>					
Petty Cash	\$500.00	Land & Land Improvements	\$10,371,074.59	Deferred Income- Fairgrounds	\$180,837.20
Cash in Bank- Tax	308,116.40	Buildings & Building Improvements	67,314,893.79	Deferred Income- Fair	27,670.00
Cash in Bank- Fairgrounds	732,836.81	Construction in Progress	221,556.32		
Cash in Bank- Fair	13,337.99	Machinery & Equipment	3,569,458.77	<b>TOTAL CURRENT LIABILITIES-OTHER</b>	<b>\$792,811.02</b>
Cash in Bank- Facility Charge	34,520.28	Office Furniture & Fixtures	1,403,801.94		
Cash in Bank- Payroll	4,114.96				
Cash in Bank- Credit Card	34,392.92	<b>ACCUMULATED DEPRECIATION*</b>			
Cash in Bank- Center for Ag Science	66,686.51	Land Improvements	(\$2,549,377.90)	<b>LIABILITIES PAYABLE</b>	
Cash in Bank- Fair '05 Premium	8,088.75	Buildings & Improvements	(23,416,525.22)	<b>RESTRICTED LIABILITIES</b>	
Cash in Bank- Fair '04 Premium	5,090.75	Machinery & Equipment	(2,039,729.70)	Revenue Bonds 2002- Current	\$1,375,000.00
Cash in Bank- Fair '03 Premium	6,452.84	Office Furniture & Fixtures	(837,304.34)	Revenue Bonds 2002- Long Term	18,835,000.00
Cash on Hand- Change Bank	30,242.42			Unamortized Bond Discount	(130,793.66)
		<b>TOTAL PROPERTY, PLANT, &amp; EQUIPMENT</b>	<b>\$54,037,848.25</b>	Bond Interest Payable	391,492.50
<b>TOTAL CASH</b>	<b>\$1,244,380.63</b>			4-H Showmanship Scholarships	6,113.55
		<b>OTHER ASSETS</b>		<b>TOTAL RESTRICTED LIABILITIES</b>	<b>\$20,476,812.39</b>
<b>ACCOUNTS RECEIVABLE</b>		Deferral of Loss on Refunding	\$186,071.60	<b>TOTAL LIABILITIES</b>	<b>\$21,269,623.41</b>
Accounts Receivable- Fairgrounds	\$265,981.57	Deferred Bond Issuance Costs	582,396.20		
Accounts Receivable- Fair	208,205.47			<b>FUND EQUITY</b>	
Accounts Receivable- Bad Checks	989.00	<b>TOTAL OTHER ASSETS</b>	<b>\$768,467.80</b>	<b>CONTRIBUTED CAPITAL</b>	
Accrued Receivables- Fairgrounds	6,049.95	<b>TOTAL ASSETS</b>	<b>\$65,605,911.34</b>	Capital Improvements Funds	\$15,662,548.17
				Capital Improvements- Fair	62,805.00
<b>TOTAL ACCOUNTS RECEIVABLE</b>	<b>\$481,225.99</b>			<b>TOTAL CONTRIBUTED CAPITAL</b>	<b>\$15,725,353.17</b>
		<b>LIABILITIES &amp; FUND EQUITY</b>		<b>RETAINED EARNINGS</b>	
<b>TOTAL CURRENT ASSETS</b>	<b>\$1,725,606.62</b>	<b>CURRENT LIABILITIES</b>		Reserved Retained Earnings- 4-H	\$56,122.35
		Accounts Payable- Fairgrounds	\$411,776.88	Undesignated Retained Earnings	24,561,352.35
<b>RESTRICTED ASSETS</b>		Accounts Payable- Fair	10,575.41	Net Profit/(Loss)	3,993,460.06
<b>CASH IN BANK</b>		Accounts Payable- Facility	2,330.12		
Cash- 4-H Scholarship	\$14,139.03	Payroll Withholding	14,272.16	<b>TOTAL RETAINED EARNINGS</b>	<b>\$28,610,934.76</b>
Cash- Bond DSR Fund	2,278,398.92	Federal Taxes Withholding	261.30	<b>TOTAL EQUITY</b>	<b>\$44,336,287.93</b>
Cash- Bond Funding Account	2,106,450.84	State Taxes Withholding	10,809.37	<b>TOTAL LIABILITIES &amp; FUND EQUITY</b>	<b>\$65,605,911.34</b>
		Sales Tax Payable- Fairgrounds	4,132.07		
<b>TOTAL RESTRICTED CASH</b>	<b>\$4,398,988.79</b>	Sales Tax Payable- Fair	16.32		
		Clearing- 4-H Buildings	99,534.00		
<b>INVESTMENTS</b>		Clearing- Buyers Club	12,033.12		
Current Investments	\$4,674,999.88	Clearing- Dairy/Milking House	486.93		
		Clearing- Indiana Ice	1,194.00		
<b>TOTAL RESTRICTED ASSETS</b>	<b>\$9,073,988.67</b>	Accrued Payables- Fairgrounds	16,882.14		
		<b>TOTAL CURRENT LIABILITIES- TRADE</b>	<b>\$584,303.82</b>		

\*Before 2005 Depreciation Expense



# Income Statement Indiana State Fair Revenue

## for the period January 1, 2005 to December 31, 2005

### REVENUE BY DEPARTMENT- FAIR

#### SPORTS/EVENTS

Rodeo	\$69,038.00
Band Day	86,220.10
Cheerleading	22,960.00
Wine Competition	132,217.00
<b>Sub-Total</b>	
<b>Sports/Events</b>	<b>\$310,435.10</b>

#### SHOWCASE EVENTS

Baton Twirling	\$2,136.00
Youth Talent	5,286.00
Farm Bureau Building	4,000.00
<b>Sub-Total</b>	
<b>Youth Showcase</b>	<b>\$11,422.00</b>

#### LIVESTOCK

Harness Racing	\$9,677.00
4-H Dog Show	8,005.00
Llama & Alpaca Show	10,595.00
4-H Horse & Pony	26,780.90
Draft Horse Shows	41,972.75
Horse & Mule Pulls	10,864.00
Cattle Barn/Beef	54,278.00
Cattle Barn/Dairy	22,662.00
Swine Barn	98,465.50
Sheep	35,931.29
Goats	9,047.00
Boer Goats	5,020.00
Pygmy Goats	4,071.00
Champion Sale	35,045.00
Poultry Building	18,208.00
Cat Show	1,370.00
<b>Sub-Total Livestock</b>	<b>\$391,992.44</b>

#### BUILDINGS/MISC. EVENTS

FFA Building	\$2,255.00
Pioneer Our Land Pavilion	1,283.00
Pioneer Village	7,022.62
4-H Summary	7,790.00
Queen Contest	16,055.00
Home & Family Arts	56,770.15
Young Hoosier Pianists	2,910.00
Ag/Hort Building	6,742.00
Senior Citizens Building	4,000.00
Balloon Race	4,550.00
Goat Mountain	210.00
Brewers Competition	4,103.00
<b>Sub-Total</b>	<b>\$113,690.77</b>

#### LIVE ENTERTAINMENT

Entertainment Dept.	\$1,454,140.08
Last Blast/Fireworks	941.04
Family Fun Park	11,291.40
Main Street Stage	118.40
3-on-3 Basketball	6,300.00
<b>Sub-Total</b>	
<b>Live Entertainment</b>	<b>\$1,472,790.92</b>

#### GATES/CONCESSIONS/MISC.

Gates	\$2,471,350.43
Parking	12,329.00
EZ Lot Parking	3,960.00
South Lot Parking	200,170.45
Concessions/Midway	2,023,296.96
Machinery Field	51,275.00
Shuttle Bus	129,002.84
Expo Hall	253,276.50
<b>Sub-Total</b>	<b>\$5,144,661.18</b>

#### INTERNAL DEPARTMENTS

General Administration	\$52,735.90
Marketing	30,654.50
Sponsorship (Clear Channel)	1,141,001.43
Sponsorship (non-CC)	11,550.00
Ticket Office	8,952.00
Wine Tasting/Reception	7,260.00
<b>Sub-Total</b>	<b>\$1,252,153.83</b>

**TOTAL REVENUE - FAIR** **\$8,697,146.24**

# Income Statement Indiana State Fair Expenses

## for the period January 1, 2005 to December 31, 2005

### EXPENSES BY DEPARTMENT - FAIR

#### SPORTS/EVENTS

Marsh Grandstand	\$47,063.87
Rodeo	86,854.53
Band Day	93,757.99
Cheerleading	11,798.40
Wine Competition	125,535.66
<b>Sub-Total</b>	
<b>Sports/Events</b>	<b>\$365,010.45</b>

#### SHOWCASE EVENTS

Baton Twirling	4,835.70
Youth Talent	4,507.48
Farm Bureau Building	15,347.14
<b>Sub-Total Showcase</b>	<b>\$24,690.32</b>

#### LIVESTOCK

Harness Racing	\$14,982.62
4-H Dog Show	11,066.82
Pepsi Coliseum	44,231.23
Llama & Alpaca Show	18,058.87
4-H Horse & Pony	48,161.56
Draft Horse Shows	131,368.16
Horse & Mule Pulls	8,880.55
Livestock Nursery	27,061.52
Draft Horse Barn	4,480.00
Cattle Barn (Beef)	125,787.38
Cattle Barn (Dairy)	84,735.57
Swine Barn	157,070.31
Sheep	144,704.74
Goats	49,698.39
Boer Goats	9,903.22
Pygmy Goats	14,909.86
Champion Sale	23,040.77
Poultry Building	96,633.91
Cat Show	2,324.57
South Pavilion	5,227.00
<b>Sub-Total Livestock</b>	<b>\$1,022,327.05</b>

### BUILDINGS/MISC.EVENTS

Pathway to Water Quality	\$6,486.95
FFA Building	\$8,840.44
Young Farmers	45,424.99
Pioneer Our Land Pavilion	18,409.56
Farmer's Day Parade	47,310.05
Pioneer Village	4,674.63
4-H Summary	82,090.02
Comm. of Agriculture	228,412.42
Unallocated	468.00
Queen Contest	2,629.20
Home & Family Arts	52,368.38
Young Hoosier Pianists	128,036.88
Ag/Hort Building	4,040.50
Senior Citizens Building	97,032.21
Veterans Day	11,534.29
Balloon Race	8,006.00
Goat Mountain	14,350.36
State Fair Gardens	8,864.99
Brewers Competition	4,031.25
<b>Sub-Total</b>	<b>9,668.41</b>

### LIVE ENTERTAINMENT

Entertainment Dept.	\$1,388,689.27
Last Blast/Fireworks	33,366.65
Family Fun Center	78,679.66
Main Street Stage	54,660.64
Entertainment Grounds	18,457.99
Little Hands on the Farm	8,143.03
3-on-3 Basketball	15,594.75
WFMS Free Stage	113,548.67
Clarian Dance for Health	5,489.81
Gospel Music	18,098.45
Christian Music	15,458.32
Old National Bank Grand Hall	42,224.92
<b>Sub-Total</b>	
<b>Live Entertainment</b>	<b>\$1,792,412.16</b>

### YOUTH

Jr./Sr. Explorers Club	\$36,039.07
<b>Sub-Total Youth</b>	<b>\$36,039.07</b>

### GATES/CONCESSIONS/MISC.

Gates	\$188,449.32
Parking	245,436.49
EZ Lot Parking	53,784.72
South Lot Parking	47,131.78
Concessions/Midway	144,766.22
Machinery Field	2,970.00
Shuttle Bus	95,897.07
Expo Hall	15,197.76
DNR Building	3,774.00
<b>Sub-Total</b>	<b>\$797,407.36</b>

### INTERNAL DEPARTMENTS

General Administration	\$225,532.75
Payroll	435,278.30
Marketing	692,981.14
TV Commercial	84,534.57
Sponsorship (Clear Channel)	489,059.48
Central Purchasing	70,915.56
Sign Shop	15,286.35
Print Shop	120.00
Support Services	29,063.36
Ticket Office	(2,630.23)
Buildings & Grounds	257,065.73
Utilities	189,932.58
Wine Tasting/Reception	12,208.11
Fair Board Office	251,617.39
Fair Board Directors	49,949.43
Operations	306,005.49
Public Safety	69,595.50
Supplemental	205,896.42
<b>Sub-Total</b>	<b>\$3,382,411.93</b>

<b>TOTAL EXPENSE - FAIR</b>	<b>\$8,196,490.92</b>
<b>INCOME EXCEEDING</b>	
<b>EXPENDITURES - FAIR</b>	<b>\$500,655.32</b>

# Income Statement

## Indiana State Fairgrounds Revenue

### for the period January 1, 2005 to December 31, 2005

#### REVENUE - FAIRGROUNDS

##### CONCESSIONS

Grandstand	\$12,941.56
Pepsi Coliseum	114,282.51
Champions Pavilion	29,823.05
South Pavilion	52,870.29
West Pavilion	142,456.37
Ag/Hort Building	9,191.40
Farm Bureau Building	36,195.78
Exposition Hall	72,027.89
Southwest Pavilion	460.61
Blue Ribbon Pavilion	73,814.00
Northwest Pavilion	1,200.09
Pioneer Our Land Pavilion	10,171.57
Other Buildings	21,183.17

**Sub-Total Concessions** **\$576,618.29**

##### RENTALS OF BUILDINGS/GROUNDS

Grandstand	\$16,500.00
Pepsi Coliseum	115,403.00
Champions Pavilion	119,910.00
South Pavilion	115,925.50
West Pavilion	255,661.00
Ag/Hort Building	50,800.00
Farm Bureau Building	30,237.00
Exposition Hall	174,273.75
Southwest Pavilion	13,700.00
Fall Creek Pavilion	3,600.00
Blue Ribbon Pavilion	156,045.94
Northwest Pavilion	12,900.00
Pioneer Our Land Pavilion	27,275.00
Old National Bank Grand Hall	15,807.00
Other Buildings	75,753.00

**Sub-Total Rent Revenue** **\$1,183,791.19**

#### OTHER RENTALS

House Rentals	\$10,215.00
Contractor Rentals	16,200.00
Camping & Parking	92,698.74

**Sub-Total Other Rentals** **\$119,113.74**

#### EQUIPMENT RENTALS

Chairs	\$43,576.00
Tables	79,645.05
Public Address Rental	12,344.00
Billboard Rental	6,510.00
Other Equipment Rental	7,340.00

**Sub-Total Equipment Rentals** **\$149,415.05**

#### EXPENSE REIMBURSEMENTS

Sound System Technical	\$149,622.78
Exhibitor Electric	264,323.87
Exhibitor Heat Gas	97,881.21
Exhibitor Telephone	150.00
Exhibitor Janitorial	60,926.62
Clean-up	273,880.95
Exhibitor Misc.	614,884.81

**Sub-Total Expense Reimbursements** **\$1,461,670.24**

#### FAIRGROUNDS EVENTS

Boxing - Spring	\$44,355.00
Boxing - Fall	43,580.00
Hoosier Beef Congress	10,295.47
Hoosier Horse Fair	57,239.44
Safe Night Halloween	2,380.00

**Sub-Total Fairgrounds Events** **\$157,849.91**

#### TAX REVENUE

Pari-Mutuel - OTB	\$350,202.90
Riverboat	5,659,040.40
Mil Tax	2,540,873.86

**Sub-Total Tax Revenue** **\$8,550,117.16**

#### OTHER INCOME

Speed Barn Rentals	\$112,673.00
Grand Circuit	20,317.14
Ice Skating - Public	174,413.39
Skate Shop	162,758.57
Interest Income	238,428.79
Sponsorships - Fairgrounds	199,000.00
Support Services	2,399.30
Central Purchasing	1,956.24
Sign Shop	23,705.66
Print Shop	339.75
Marketing	13,028.44
Marketing - Prod. Services	20,775.81
Buildings & Grounds	5,963.59
Ticket Office	5,307.56
Souvenir Sales	8,222.00
Contributions	451.00
Misc. Other	58,760.45

**Sub-Total Other Revenue** **\$1,048,500.69**

**TOTAL FAIRGROUNDS REVENUE** **\$13,247,076.27**

# Income Statement

## Indiana State Fairgrounds Expenses

for the period January 1, 2005 to December 31, 2005

### EXPENSES - FAIRGROUNDS

#### BUILDINGS & GROUNDS

Landscape	\$48,392.70
Roads & Track Maintenance	25,727.37
Vehicle Maintenance	201,298.70
Carpenter	326,330.80
Paint	28,865.36
Plumbing	49,234.07
Heat/Ventilation	55,399.56
Electrical	86,057.09
General Maintenance	207,919.81

<b>Sub-Total</b>	
<b>Buildings &amp; Grounds</b>	<b>\$1,029,225.46</b>

#### UTILITIES

Electric	\$833,842.55
Water	140,649.32
Gas	495,625.14
<b>Sub-Total Utilities</b>	<b>\$1,470,117.01</b>

#### OPERATIONS

Recoverable	\$731,204.03
Non-Recoverable	271,060.87
Pepsi Coliseum	58,785.07

<b>Sub-Total Operations</b>	<b>\$1,061,049.97</b>
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#### FAIRGROUNDS EVENTS

Boxing - Spring	\$39,889.74
Boxing - Fall	34,092.40
Hoosier Horse Fair	47,736.13
Safe Night Halloween	8,521.39

<b>Sub-Total Events</b>	<b>\$130,239.66</b>
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### PAYROLL RELATED EXPENSES

Payroll (Full-Time & Part-Time)	\$3,045,933.82
Group Insurance	558,238.95
PERF (Retirement)	203,683.77
Deferred Comp-Matching	20,026.01
FICA (Employer Taxes)	224,975.43
Unemployment/Worker's Comp	97,377.69

<b>Sub-Total</b>	
<b>Payroll Expenses</b>	<b>\$4,150,235.67</b>

### OTHER EXPENSES

Fairgrounds Harness Dept.	\$47,038.62
Grand Circuit	52,627.12
Public Ice Skating	65,209.76
Skate Shop	66,090.85
Sponsorship	55,600.00
Marketing - Fairgrounds	158,209.64
Marketing - Prod. Services	17,315.38
Support Services	51,814.48
Central Purchasing	40,732.69
Print Shop	5,969.11
Sign Shop	11,334.47
General Administration	330,326.32
Ticket Office	6,668.39
Commission Expenses	70,649.83
Bad Debt Expense	59,425.23

<b>Sub-Total</b>	
<b>Other Expenses</b>	<b>\$1,039,011.89</b>

<b>TOTAL FAIRGROUNDS</b>	
<b>EXPENSES</b>	<b>\$8,879,879.66</b>

### CAPITAL PROJECTS EXPENSED

Radios	\$6,534.19
Computer Upgrades	65,928.88
Grandstand Drainage	9,964.56
Tables and Chairs	203.60
Coliseum Air Conditioning	13,784.57
Grandstand Sound Mix	12,479.78
Grandstand Sound Equipment	7,572.00
Gazebo Cabling	2,625.00
46th Street Improvements	28,634.90
Expo Hall Roll-up Doors	6,528.00
Pepsi Coliseum Windows	38,511.60
Speed Barns Painting	56,185.87
Northwest Pavilion Signage	2,590.00
Fiber Optic Cabling	9,508.00
South Pavilion Tuck Pointing	8,700.00
Utilities Rerouting	13,563.45
Farm Bureau Building Renovation	2,644.00
Swine Barn Improvements	25,314.00
Krannert Building Demolition	374,372.00
Parking Area Improvements	1,741.60
Infield Paving	897.20
Grandstand Restrooms	5,871.44

<b>Sub-Total Capital Projects Expensed</b>	<b>\$694,154.64</b>
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<b>Disposal of Assets</b>	<b>(\$37,189.70)</b>
<b>Bond Debt Amortization</b>	<b>\$64,835.44</b>
<b>Bond Debt Interest</b>	<b>\$799,900.60</b>

<b>TOTAL EXPENSES</b>	<b>\$10,401,580.64</b>
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<b>INCOME EXCEEDING</b>	
<b>EXPENDITURES</b>	<b>\$2,845,495.63*</b>

\*Excludes 2005 depreciation expense of \$4.018 million.

\*Committed to 2005 revenue bond principal of \$1.375 million and 2005 capital projects totalling \$2.170 million.

# Income Statement - Facility Charge

## Indiana State Fair Commission

### for the period January 1, 2005 to December 31, 2005

#### REVENUE - FACILITY CHARGE

Facility Charge	\$984,733.00
Season Ticket Passes	2,400.00

<b>Total Facility Charge Revenue</b>	<b>\$987,133.00</b>
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#### EXPENSES - FACILITY CHARGE

Salaries/Wages	\$358,388.51
Payroll Taxes	30,905.62
Uniforms	12,624.65
Printing	116.93
Shuttle/Van Rental	1,665.10
Contract Services/Security	186,161.64
Stationary/Office Supplies	80.01
Miscellaneous Supplies	10,927.88

<b>Sub-Total Facility Charge Operation Expenses</b>	<b>\$600,870.34</b>
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#### Income Exceeding Expenditures -

<b>Operating Activity</b>	<b>\$386,262.66</b>
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2005 PROJECTS	
Restroom Improvements	\$2,639.10

<b>Sub-Total Projects</b>	<b>\$2,639.10</b>
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<b>Net Profit (Loss)</b>	<b>\$383,623.56*</b>
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\*All net revenues from facility charge fees are restricted for use for Fairgrounds capital improvements and maintenance. During 2005, facility charge net revenues funded the Ag/Hort Building air conditioning at \$94,000; stalls and pens at \$99,000; two new forklifts at \$78,000; three sweeper/scrubbers at \$66,000; and ADA accessible doors at the Pepsi Coliseum at \$22,000.



# Income Statement

## Center for Agricultural Science and Heritage

### Indiana State Fair Commission

for the period January 1, 2005 to December 31, 2005

#### REVENUE

Support - ISFC \$600,000.00

**Total Revenue \$600,000.00**

#### EXPENSES - FACILITY CHARGE

Salaries/Wages \$137,692.00

Payroll Taxes 10,010.26

Insurance 26,700.60

PERF Contribution 9,201.33

Deferred Comp Match 780.00

Educational Expense 1,097.50

Unemployment Compensation 4,253.10

Telephone & Internet 13,483.20

Utilities 10,994.83

Postage 906.88

Dues & Subscriptions 2,246.50

Merchandise Inventory 26.76

Education Programs & Services 66,356.03

Marketing & Advertising 29,723.75

Printing 5,122.42

Janitorial Services 1,700.00

Equipment Maintenance 6,729.08

Building Maintenance 918.84

Office Supplies 385.59

Miscellaneous Equipment 1,358.06

Travel 1,684.35

Miscellaneous 4,943.37

**Total Expenses \$336,314.45**

**Net Profit (Loss) \$263,685.55**

# COMPARATIVE ANALYSIS 2001 - 2005

	2001	2002	2003	2004	2005
<b>FAIR</b>					
Income	\$5,763,000	\$6,921,000	\$7,877,000	\$8,281,000	\$8,697,000
Expense	5,554,000	6,307,000	6,945,000	7,582,000	8,196,000
Income Exceeding Expense	\$209,000	\$614,000	\$932,000	\$699,000	\$501,000
<b>FAIRGROUNDS</b>					
Income	\$12,623,000	\$10,632,000 <sup>*2</sup>	\$10,550,000 <sup>*3</sup>	\$13,880,000	\$13,247,000
Expense <sup>*1</sup>	7,907,000	7,539,000	8,525,000	8,865,000	10,402,000
Income Exceeding Expense <sup>*6</sup>	\$4,716,000	\$3,093,000	\$2,025,000	\$5,015,000	\$2,845,000
Less Depreciation	\$2,510,000	\$2,770,000	\$3,005,000	\$3,409,000	\$4,018,000
Net Income (Loss)	\$2,206,000	\$323,000	(\$980,000)	\$1,606,000	(\$1,173,000)
<b>FACILITY CHARGE</b>					
Income	\$736,000	\$788,000	\$1,060,000 <sup>*4</sup>	\$998,000	\$987,000
Expense	387,000	396,000	750,000 <sup>*5</sup>	640,000	603,000
Income Exceeding Expense	\$349,000	\$392,000	\$310,000	\$358,000	\$384,000
<b>CENTER FOR AG SCIENCE</b>					
Income					\$600,000
Expense					336,000
Income Exceeding Expense					\$264,000

## Footnotes:

1. Fairgrounds expenses do not include depreciation expense.
2. \$2 million Riverboat Casino reversion.
3. \$1 million Riverboat Casino Reversion; \$1 million shortfall in Riverboat supplemental revenue; \$600,000 payment to Center for Agricultural Science and Heritage.
4. Increased to \$3 per car in 2003
5. Includes \$328,000 roof repair and maintenance to the Marsh Ag/Hort and Communications Buildings.
6. Income exceeding expenditures is used primarily for funding revenue bond debt and fixed asset additions.



**Celebrate Summer with  
Indiana State Fair Tickets!**



## INDIANA STATE FAIR COMMISSION

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